



**ENTRENOUS (ENYES) BOARD MEETING MINUTES**  
 Aug. 27, 2021  
 At Compton YouthBuild’s New Renovated Space!  
 In Person!!

**By delivering programs, resources and services, we foster resilient and self-sustaining young people.**

<b>Content</b>	<b>Lead</b>	<b>Discussion/Decision</b>	<b>Actions</b>
<b>I. Welcome and Community Building</b>	Stefanie		The meeting was called to order at 3:00 PM by Stefanie Holzman, Board Chair. Stefanie welcomed those in attendance, Anthony Normore, Isabel Galvez Lara, Gary Polk, Meegan Johnson, Sara Silva, Kim Hughes, Sayaka Ponce, Stefanie Holzman, and Lorraine Griego. Stefanie led a Community Builder where everyone shared an expectation they had for this meeting. This was our first in-person meeting in many months due to the Covid Pandemic.
<b>II. Consent Agenda</b>	Stefanie	<ul style="list-style-type: none"> <li>• Approval of Minutes from 6/18/21</li> <li>• Approval of Director’s Report</li> <li>• Approval of the Treasurer’s Report</li> </ul>	<p>Stefanie Holzman asked if there was any discussion about the Board Minutes from June 18,2021. As there was no discussion, Anthony Normore moved to accept the Minutes as submitted. Meegan Johnson seconded the motion, and the Minutes were unanimously approved.</p> <p>Stefanie Holzman asked if there was any discussion about the Directors’ Report. Stefanie Holzman suggested that a, “one-liner,” explanation for items be included in the Directors’ Report. Isabel Galvez Lara moved to accept the Directors’ Report as submitted. Anthony Normore seconded the motion, and the Directors’ Report was unanimously approved.</p> <p>Sara Silva reported that ENYES is currently seeking to hire a part-time bookkeeper. Sara Silva also reported that the EIDL loan for \$350,000 was approved as was the Title V Continuation Grant for \$450,000 for Year 2 of Project HEARTS.</p>
<b>III. News Update</b> Review Sayaka’s app Vote	All	Board member update	Stefanie Holzman reported that Board Member, Alberto Uribe has taken a Leave of Absence until 12/31/2021.

			<p>Sayaka Ponce shared her background and experience with the Board as a potential ENYES Board Member. The Board voted unanimously to approve Sayaka Ponce’s petition to join ENYES Board of Directors. Those in attendance welcomed Sayaka Ponce as an ENYES Board Member.</p>
<p><b>IV. Update on Heavy Lifts</b></p>	<p>All</p>	<p>Each group will update their work.</p>	<p>The <u>Social Enterprise Committee</u> reported that the first attempt to connect with Home Boy Industries resulted in the receipt of a list of upcoming virtual workshops. Lorraine Griego will reach out again to request a meeting with Home Boy Industries to connect with and set a date to interview the Manager of their Social Enterprises Department in order to obtain insight on how to begin our venture. The Board discussed, “What a Social Enterprise would look like for ENYES.” It was shared that catering events, pop-up booths at community events will be planned. In addition, Kim Hughes suggested that the committee review the UCLA – Building a Social Enterprise resource on SLACK.</p> <p>This committee will work more closely with EntreNous’ Restaurant Ready and Impactful Bites programs. One information meeting for Impactful Bites was already held and a second meeting will take place on 9/7/2021 at 5:45 PM. Programs will begin on 9/27/2021.</p> <p>The <u>Donor Engagement Committee</u> reported that a survey was sent to current donors (loyal and large contributors). Based on the results the committee concluded the following:</p> <ul style="list-style-type: none"> <li>- We are not in touch with donors as often as we should.</li> <li>- There is room to grow for ENYES’ fundraising efforts. As such, the committee created a Stewardship Matrix to plan how to increase the number of donors and to keep established donors.</li> <li>- The committee is also working on a condensed “Elevator Speech,” that can be used by ENYES’ supporters.. The Committee will lead the Board in a practice session with the Elevator Speech to make it more engaging so that it is more than a request for donations.</li> <li>- We should seek Corporate Donors.</li> </ul>

			<ul style="list-style-type: none"> <li>- Thank you emails should be created with video clips of ENYES’ Members sharing how they have benefitted to entice more recipients to open and read the communique.</li> <li>- Ideas for fund raising events were shared. Suggestions included Open Houses and exclusive events for donors at the CYB site.</li> <li>- The Committee will present their Stewardship Matrix at the next Board Meeting.</li> </ul> <p>The <u>Stewardship Committee</u> reported that their efforts are revolved around getting to know elected politicians/community leaders to determine the process for ENYES to be considered for funding available to constituents.</p>
V. <b>Vision/Purpose</b>	Kim and Sara		<p><i>Our purpose is to offer an integrated, human development approach to high-quality workforce and leadership development programs, education, resources, and services. Through the creation of an inclusive, equitable, and nurturing environment, we provide culturally relevant and rigorous instruction. The goal is to improve financial sustainability for youth and families in economically-distressed communities.</i></p> <p>Anthony Normore moved that we accept and approve the above statement as it explains the purpose why EntreNous exists and clearly articulates our core values. Lorraine Griego seconded the motion, and it was unanimously approved.</p>
VI. <b>Update and review the new Marketing Collateral</b>	All	Discussion/Decision	The materials are at the printers and will be ready for distribution next week.
VII. <b>Closing and Next Meeting date</b>	All	Discussion/Decision	<p>The next ENYES Board Meeting is scheduled for November 5, 2021, at 3:00 PM. This meeting will be conducted via Zoom.</p> <p>Isabel Galvez Lara moved to adjourn the meeting at 4:55 PM. The motion was seconded by Sayaka Ponce and it was unanimously approved.</p>

Respectfully Submitted by Lorraine Griego