



ENTRENOUS (ENYES) BOARD MINUTES
 April 30, 2021
 VIRTUAL ZOOM

**By delivering programs, resources and services,
 we foster resilient and self-sustaining young people.**

Content	Lead	Discussion/Decision	Actions
I. Welcome and Community Building a. How is everyone?	Stefanie		The meeting was called to order at 3:00 PM by Stefanie Holzman, Board Chair. Stefanie welcomed those in attendance, Alberto Uribe, Anthony Normore, Isabel Galvez Lara, Gary Polk, Sara Silva, Kim Hughes, Sayaka Ponce, Stefanie Holzman, and Lorraine Griego
II. Consent Agenda	Stefanie	<ul style="list-style-type: none"> • Approval of Minutes from 3/5/21 • Approval of Director's Report 	Anthony Normore moved to approve the minutes from the March 5, 2021 Board Meeting with the following corrections: <ul style="list-style-type: none"> • Remove hyphen from Isabel Galvez Lara's name. • YouthBuild is one word. Isabel Galvez Lara seconded the motion for approval of the minutes. The motion passed unanimously. Kim Hughes reported: <ul style="list-style-type: none"> • CalCRG grant has not yet been announced, but that grantees will be announced soon. • DOL 2021 Round I application was declined. • Congressional Community Funding Grant allows for requesting of funds to be earmarked in the next year's budget. Nanette Barragán suggested that ENYES apply for earmarking. Gary Polk moved to approve the Director's Report and it was seconded by Anthony Normore. The motion passed unanimously.

		<ul style="list-style-type: none"> Approval of the Treasurer’s Report 	<p>Sara Silva reported that:</p> <ul style="list-style-type: none"> PPP for \$85,000 was forgiven. In addition, the PPP for \$103,126 was granted, and has been funded. ENYES is eligible for the EIDL increase. The application for the increase has been submitted. <p>Gary Polk moved to approve the Director’s Report and it was seconded by Isabel Galvez Lara. The motion passed unanimously.</p>
III. Update on 2 Major Opportunities	Kim and Sara	Discussion	<p>Kim Hughes reported that ENYES has partnered with EQ Office through YouthBuild USA for a major overhaul of the Compton YouthBuild site. The overhaul is estimated to have a value of \$350,000 for renovations. “<i>EQ partners with business leaders to find, design, and manage workspaces that thrive.</i>” The expectation is that the renovation of the Compton YouthBuild site will be completed by August 1, 2021.</p> <p>Sara Silva reported that ENYES is working with a Fund Advisor Manager for a Family Foundation. ENYES’ Executive Directors will meet with the family to discuss needs.</p> <p>ENYES is now partnering with BOARDSIE. Boardsie will work to help recruit additional Board Members.</p>
IV. Whittier YB update	Kim and Sara	Decision	<p>Whittier YouthBuild partners and young people have been notified about the site’s closure and Monique will be transferred to Compton YouthBuild. The Whittier Pride partnership will now be with another agency, (L.A. CADA).</p>
V. Review findings of Board Survey	Stefanie	Discussion/Decision	<p>Stefanie stated the survey was meant to be reflective. Kim Hughes shared while the Board does have a fiduciary responsibility, ENYES donors are interested in Social Equity.</p> <p>Board Members’ Heavy Lifts have been rethought by Kim, Sara, and Stefanie and have been re-assigned the following Heavy Lifts to Board Members:</p> <p><u>Building Relationships:</u> Alberto and Gary</p> <p><u>Developing Social Enterprise:</u> Isabel and Lorraine</p> <p><u>Establishing a Plan for Donor Relations:</u> Anthony and Stefanie</p> <p>ENYES will shift the fund raising focus from Giving Tuesday to, “How we can give back to our donors?” and the Birthday Celebration. As such, the Board will meet with their team members to devise a plan for the new Heavy Lift assignments and then report back to the Board and Executive Directors. Board Members request the planning meeting for each team also include the Executive Directors</p>

VI. Capital Campaign	Sara and Kim		The Capital Campaign has been paused.
VII. Update and review the new Marketing Collateral and Annual Report	All	Discussion/Decision	Kim Hughes showcased the new materials. The Board expressed that the new Marketing materials are exceptionally well done.
VIII. Slack	Sara and Kim	Discussion	Board Members agreed to use the Slack Application for all communication with ENYES. A training session will be arranged for Board Members.
IX. Closing and Next Meeting date	All	Discussion/Decision	Anthony Normore requested a copy of the ENYES Elevator Speech and Lorraine Griego asked about this year's graduation ceremony. The next Board of Directors meeting will be Friday, June 18, 2021 at 3 PM. Stefanie Holzman moved to end the Board Meeting at 5:00 PM and the motion was seconded by Anthony Normore. The motion passed unanimously.

Attachment: Heavy Lift Board Assignments

Alberto & Gary	<p>BUILDING RELATIONSHIPS</p> <p>Building relationships with political entities, especially Holly Mitchell for</p> <ol style="list-style-type: none"> 1. New van 2. County-owned land in unincorporated Compton for possible new site <p>Building relationships with others who might be able to help</p>
Isabel & Lorraine	<p>DEVELOP SOCIAL ENTERPRISE</p> <ol style="list-style-type: none"> 1. Develop a culinary social enterprise 2. Develop a plan for a culinary social enterprise 3. Work closely with the new Vista who sill support your work
Stefanie & Tony	<p>ESTABLISH A PLAN FOR DONOR RELATIONS</p> <ol style="list-style-type: none"> 1. Establish a plan for gaining new donors and for cultivating donors 2. Establish ways to express appreciation for donors 3. Establish communication paths for donors 4. Establish a Giving Back Tuesday vs. Tuesday giving – send out thanks to our donors – How to do that? <p>Establish a plan for our “Birthday Celebration” and recognition of donors and ways to create new donors</p>