



ENTRENOUS (ENYES) BOARD MEETING
Saturday, December 15, 2018
10:30 am
1108 N. Oleander Avenue, Compton

Meeting Minutes

1. Welcome
 - a. Meeting called to order at 10:33 by Tony Normore. In attendance were Tony, Alfredo, Lorraine, Stefanie and Cliff. Also in attendance were Sara and Kim, Co-Executive Directors of EntreNous and Sayaka Ponce, Executive Director of Whittier YouthBuild.
 - b. A closed session of the Board was held.
 - c. Change in roles of board members:
 - i. Stefanie as Chair
 - ii. Lorraine as Secretary
 - iii. Cliff as Interim Treasurer
2. Approval of minutes
 - a. Lorraine moved to approve the minutes as written. Stefanie seconded. They were approved as written.
3. Treasurer's report
 - a. Opportunity Tracker - We have been awarded \$287,080. The grant writing class has been successful! (Kim and Sara have been successful!!!) YAY!!
 - b. We have about \$110,000 of grant requests out at this time (excluding DOL).
 - c. We need to work with Sayaka for grants for Whittier.
 - d. Cliff did a Facebook fundraising for his birthday. (What a great idea!!!)
 - e. Sara gave each member the amount of money for his/her "give and get" totals as well as the amount of money our friends and family have given.
 - f. We raised about \$4000 from Giving Tuesday. (Another YAY!!!)
 - g. We are updating our Mail Chimp communications.
 - i. The Development Fund Committee will review the Mail Chimp before they went out.
 - h. Taxes are done. WOW!!!
 - i. Sara will review with Cliff. When the final copy comes in, we will update it to Guide Star.

- i. We still have about \$30,000 from the DOL grant to spend. (See handout).
 - j. We also have the \$15,000 from the CDBG. We need the city license to sign this contract.
 - k. Sara is looking for ways to make the Accounting Office more efficient.
 - i. This includes ways to gather meaningful data quickly and efficiently.
 - ii. Sara asked the Board to update QuickBooks to an on-line program. It would also interface with our bank and credit card.
 - iii. Stefanie moved that we move to online QuickBooks by June 2019. Cliff seconded it. Motion moved unanimously.
 - l. An unbudgeted expense is for the website development.
 - i. We need to feed new content to update the website.
 - ii. \$1,000 was given by an anonymous donor for this.
 - m. Sara presented the budget through June 2019.
 - i. The constructor trainer will be paid through Feb. 1, 2019. Then we may need to lay him off. (Fingers crossed for DOL grant comes through).
 - ii. Otherwise, all other people will be retained through June 2019.
 - iii. All months show positive modest surplus. We still have more work to do, but if we are careful about spending what's on the budget, we'll be OK.
4. Directors' report (*Compton YouthBuild, Whittier*)
- a. ADA is a bit over 59. Target is 70. Current enrollment is 71. We are under enrolled. Whittier enrollment is 40. Their target is 25. Whittier ADA is 22.
 - i. CYB is under enrolled probably because of the age change.
 - ii. The night program has not brought in the number of participants that was predicted.
 - iii. We are bringing in targeted minors who have to go through a process to become members.
 - iv. There are 200,000 students in LA County who do not have a diploma who should be beating down our doors. Where are they?
 - v. A lot of referrals come from our young people so we are using them as resources to find our new participants.
 - vi. We are looking into finding immigrants who will want to participate.
 - vii. As a result of the low ADA, there will be cuts.
 - b. We reviewed the grants we got. (See Director's Report 12/15/18).
 - c. See the rest of the Director's Report.
 - d. We need to continue to "work the hill" to ask our representatives to support YouthBuild. (The ask for money will be later).

- e. We are developing a partnership with Red Cross. We have been targeted to be part of the team for preparing for a large disaster when there will be no support for up to 3 – 5 days.
 - i. We currently don't have what regular schools have in preparation a disaster.
 - ii. We need to buy emergency equipment for the school.
 - f. ITrain – We are having difficulty with getting our business license from the city because of city problems. We are also preparing for the other part of the requirements (making the construction area look better).
 - g. MyPath – We are getting an extra \$10,000 designed for training for the young people to get a stipend for financial literacy skills.
5. Revisit vision statement
- a. “EntreNous makes a positive difference in at-risk communities as a result of its large, engaged, generous, and diverse donor base.” - This is the vision for EntreNous DDP.
 - b. We don't have a vision for EntreNous.
 - c. After brainstorming, this is the result:
COMMUNITY MEMBERS PROSPER.
COMMUNITY MEMBERS PROSPER IN AREAS SERVED BY ENYE.
*******ENYE - WHERE COMMUNITY MEMBERS PROSPER.*******
- Stefanie made a motion to approve the 3rd (starred) new vision for ENYE. Cliff seconded. Unanimously passed.
6. Other
- a. We discussed the addition of new members of the Board. Tony knows of a peer at CSUDH, Charles Thomas, who is interested in becoming a member. He is a business lawyer.
 - b. Sara also stated she will be asking a community member to join the Board. He's an accountant.
 - c. Stefanie requested a new graphic with the 5 components of YouthBuild and then what the money is used for.
 - i. Sara and Kim are participants of Taproot who is going to help train them in marketing development.
 - d. Stefanie will attend the Community Development Block Grant meeting on Monday, December 17. It was moved and seconded that EntreNous apply for the grant. The motion passed unanimously.
7. Next Meeting agenda items
- a. Next meeting - possible revision of the Safe Haven policy to include Whittier.
 - b. Emergency preparedness
 - c. New place for Whittier YouthBuild for 2019-20 program year.
8. Next meeting

- a. The next meeting is Friday, February 22, 2019 at 10:30 am for the DDP group and the Board meeting at 12:30 pm.
 - b. The meeting after that is April 12, followed by June 7. Times to be determined, but pretty much the times will be 10:30 DDP and 12:30 pm for the Board meeting.
9. The meeting was closed at 1:10 pm by Tony Normore.

Respectfully submitted,

Stefanie Holzman
Secretary