



ENTRENOUS (ENYES) BOARD MEETING

Friday, April 13, 2018

11:00-1:00

1108 N. Oleander Ave., Compton

Minutes

1. Welcome

- a. The meeting was called to order by Stefanie Holzman Secretary, at 11:10 am. In attendance were Alberto Uribe, Neil Holmes, Lorraine Griego, Cliff Seymour, and Stefanie Holzman. Also in attendance were Kim Hughes and Sara Silva.

2. Approval of Minutes

- a. Stefanie moved that the minutes be approved as written. Seconded by Cliff. It passed unanimously.

3. Treasurer's Report

- a. Sara reported that she is preparing for a fiscal review which reviews the financial info, policies, and procedures. With a budget over \$2 million dollars, we would have an audit every year. An independent review, people review our documents including taxes, etc. We are doing this in preparation for the next DOL grant. Otherwise, it's just a matter of how to balance our budgets effectively. Money is tighter than ever. DOL is ending with \$200,000 which is supposed to last until Jan. 1, 2019. We are asking for a no cost extension. We need the extension because our cohort just filled in Feb. 2018.
- b. We also had a slight reduction in funding from the Charter School. \$3,000 a month decrease based on ADA. We got cut back from 72 to 70 students – a \$25,000 cut.
- c. Sara will work closely with the acting Treasurer in preparation for the annual meeting.
- d. Sara also reported that we got the Bank of America monies for Cliff for \$500. We are very close to having all the Board Members fulfill their Give and Get responsibilities.

4. Directors' Report

- a. ADA:
 - i. We fully expect to end with the 70. This year we had 1 additional week to collect ADA. (Kim has been working her butt off to get

more students in seats). We really needed to have 100 enrollees in order to get a 70 ADA.

- ii. Expectations for 2018 – 2019 and Age Expansion and Contraction– We expect to have 70 easily because we have changed our program. We are in the development stage for these changes. The charter school has expanded the age range for students from 14 – no upper age limit. Now the age is open. We are looking to expand 24 – 28 year olds. We don't want to mix our populations. We would serve the "older" young people in the evenings – maybe from 4 – 8 pm – because they probably work. This might include young people with children who don't have sitters during the day. Our budget will still target for 70 students.
- iii. Sara and Kim suggest to the Board that we no longer serve young people under 18. Our focus is leadership and working, but for young people who are 16 and 17 may not be ready for our program. Our program has 3 pathways to get you to work. The education and social support are extras through our program. Alfredo moved that the Executive Directors significantly reduce the number of 16 and 17 year olds being served by the program beginning by July 1, 2019. Cliff seconded it. It was unanimously approved by the Board.

b. Grants/Funding/Trainings

i. Grant Writing class

1. What we learned –

- a. We need to review our mission. Cliff volunteered to help with the revision.
- b. Class helped with creating templates. Sara and Kim will write small grants (\$50,000 or less). They will send the grant applications to the Board as proof-readers.
- ii. See the Director's Report: See the list of grants funded or soon to be funded and in progress.
- iii. Lorraine moved that the Executive Directors accept the \$9000 to hire 2 Vista positions. Cliff seconded. The Board unanimously agreed.
- iv. DOL is coming, but we don't know when. There is a tentative proposal on the table that we contract with the Bonnie and Terry who are connected with the Massachusetts Coalition for \$3,000-\$6,000 to write our new DOL grant because they have been successful with all their DOL grants. Stefanie moved that Executive Directors contract with Bonnie and Terry to write the new DOL grant for 2018 and authorizes them to spend up to \$6,000 for the

contract. Neil seconded the motion. The Board unanimously agreed.

- c. Political Scene –
 - i. Aja Brown is not running. She will remain as Mayor of Compton.
 - ii. Mike Gipson upcoming visit on Friday, May 4 at 11 am for the Circle.
 - iii. Nanette Barragan Diaz upcoming visit, May 3 at 9 am for a tour.
 - iv. LARegionYouthBuildCollaborative/CDA plans – There is a line item budget in state budget for YouthBuild, but it has never been funded. Cliff motioned that Executive Directors go to Washington, D.C. for the National Directors Legislative meeting. Alfonso seconded. The Board unanimously agreed.
 - v. YBUSA National Plans – We’ve been asked to invite to host the Salvadorians and Hondurans YouthBuild program.
 - vi. City Council who supports us – We are getting ready to renew our lease on the building we are currently using. We have support from 3 people on the council. (We only need 3 votes).
5. Committee Updates:
 - a. Fundraising Committee – We shared the initial thinkings of the Top 5 ideas with the Board. We will send the Google Docs again. Due Friday, April 20, 2018.
6. Miscellaneous
 - a. We now have a donate button on our website.
7. Next meeting:

Kim will send out a Doodle for the next meeting.
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8. The meeting was adjourned at 12:50.

Respectfully submitted,

Stefanie Holzman

Secretary