



ENTRENOUS (ENYES) BOARD MEETING
Saturday, June 9, 2018
2:00pm
1108 N. Oleander Ave., Compton

Meeting Minutes

1. Welcome

Tony welcomed everyone. He called the meeting to order at 2:10. Attending the meeting was Tony Normore, Stefanie Holzman, Cliff Seymour, and Albert Uribe. Sara Silva and Kim Hughes, Co-Directors of EntreNous were also present. Lorraine gave her proxy to Stefanie and Neill gave his proxy to Tony.

2. Approval of Minutes from April 13, 2018

Cliff approved the minutes as written. Stefanie seconded. Unanimously passed.

3. Treasurer's Report

Sara reported on the finances. She gave us the proposed operating budget for the whole year, but focused on the next 6 months (until Dec). This was based on money we already have. We can meet for all expenses until Dec. except in Aug. because we have a balloon payment to VISTA. The margins for all other months is very close (approximately \$2000) which is pretty much puts us in deficits.

There are other grants in the works which she hopes will cover the deficits and near deficits. The fundraising committee sent out notes thanking past donors. We received \$425 even though we didn't ask for more money.

Beginning in January there are huge deficits because of the sunseting of the DOL grant. The new round of DOL grant will probably not be funded until January IF we get the money.

In a short period of time, our expenses will exceed our revenue. The easiest way to improve the budget is to increase ADA.

4. Committee Updates

a. Finance Committee and Fundraising Committee

Our narrative and impact has improved since our last outreach in 2014. We can talk more about the impact of the donations. Stefanie shared that the Board continues to revise the points on our future bookmark. Sara shared the changes that have been suggested. Kim asked if the staff could add to the bookmark. Sara suggested that we share this with a professional communication consultant, Sue Revichi.

Stefanie suggested that the committee meet to work on the next part of the packets. Perhaps the theme is the celebration of Compton YouthBuild or EntreNous.

b. Progress on Mission Revision

We need to revise the mission to make it shorter. We will revisit it so that we can make sure that it matches our work. Cliff will work with Sara and Kim to work on this.

5. DOL Grant

a. Authorization to contract external personnel to write new grant

This has already been authorized. See April 13 minutes. Estimate is \$5500 for someone to write the grant.

6. Director's Report

- a. ADA – We met our ADA of 70+. YAY! We met the revised ADA with rigorous recruitment. If we had 100 young people, we will be able to keep staff. That is our target. (If by the end of Sept., we have ADA, the Charter School will increase the budget). With our age group of 18 and up with no upper limit (based on the Charter School's new approved charter), it may be easier to meet the ADA target of 100. We are starting with 49 young people.
We have 3 programs – classroom based program, our Independent Studies program, plus a new program in an evening program.
- b. Brief summary about visits from Mike Gipson and Congresswoman Nanette Barragan Diaz
Mike Gipson cancelled a second time. Nanette Barragan enjoyed the visit.
- c. National Directors Legislative meeting, Washington, D.C.
Kim and Sara went to this meeting and met with people who might be able to support EntreNous.
- d. Salvadorians and Hondurans YouthBuild program
They came to visit and loved our program. (What's not to love!)
- e. Lease Renewal
There has been no movement on the lease renewal which ends on Aug. 31. It's not been on the agenda on Compton City.
- f. Guide Star and Annual Report
We need to do an annual report with data that we could put on Guild Star. We could do a 3-fold brochure which supports what the financial committee is doing. **Kim and Sara will talk about this with Cliff.**
- g. Potential Satellite Site Expansion
Kim and Sara proposed to the Board that they open a Satellite site in Whittier. Whittier has no YouthBuild program, but there is a need. They are proposing opening this satellite site with Sayaka Ponce as the director. The financial responsibility would be that EntreNous would be the overseer. The money would be separate. The money would be generated from the Charter School and be self-sustaining. The Board had a discussion about this topic.
Stefanie moved to approve a new Satellite YouthBuild expansion into Whittier as explained with a caveat that the Board review the viability and quality of the Whittier program in April 2019 and that be a signed contract with Ms. Ponce about her role as a non-compensated Executive Director. Cliff seconded. The Board unanimously approved the proposal.
- h. New Calendar Approval 2018-19
Stefanie moves to approve the 2018-2019 calendar as provided. Alberto seconded. The Board unanimously approved.
- i. Evening Program
See above. With the age expansion is that the older students might be working during the day. To accommodate this population, we are suggesting that we have an evening program, 5:30-8:30. These students would be offered the same services that the day students get. Kim would teach the evening program until it becomes self-sufficient. She would move her time schedule. We are making assumption that students will come. We have already had approximately 30 people who have

expressed interest in this program. We are also reaching out to past students who have aged out. We might also hire someone who can support Kim in the evening.

j. Grant Opportunity

Sara and Kim have a goal to write 2 grants per month. See the Funding Opportunity handout dated June 6, 2018. Aug. 22, 2018 2 -4 is the Technology Center ribbon opening.

7. Commencement and Achievement Ceremony: June 28, at 5:00pm, Douglas Dollarhide Community Center, 301 N. Tamarind Ave
8. Miscellaneous
Alberto suggested that we have a consent agenda which the Board then would approve with 1 vote. A Board can still pull out an individual item if needed. This helps keep the meeting moving and shortens the meetings.
9. Proposed Dates for Future Meetings
Friday, Aug. 17, 2018
Oct. 20, 2018
Dec. 15, 2018
Feb. 22, 2019
April 12, 2019
June 7, 2019

June 27, 2019 Graduation Night for Compton YouthBuild

10. The meeting was closed at by Tony Normore at 4:25 pm.

Respectfully submitted,
Stefanie Holzman
Treasurer